

Informatica Cloud Solutions

Informatica Cloud Ignition Pilot Program

COMMERCIAL IN CONFIDENCE

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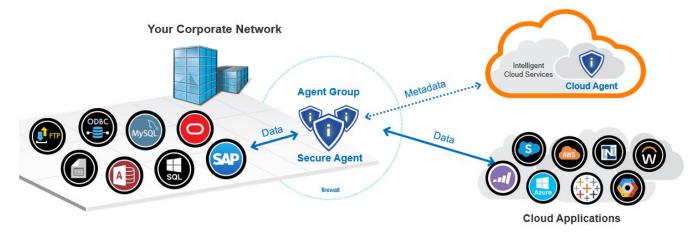
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2 Introduction

2.1 About Informatica

Informatica is the world's leading independent Enterprise Cloud Data Management Company. Organisations around the world rely on Informatica for maximising return on data to drive their top business imperatives and fully leverage their information assets residing on-premise, in the Cloud and across social networks. Informatic Intelligent Cloud Services enables the transfer and manipulation of data quickly and securely.



ISW is an Informatica Platinum Partner and the Cloud Ignition pilot program allows potential clients to utilise the Informatica Intelligent Cloud Data Management Platform for one month, and assess functionality before carrying out a full-scale implementation.

2.2 About ISW

ISW is a multi-award-winning Australian cloud provider and software practice.

Since our inception in 1996, ISW has been recognised as one of the most experienced and competent IT organisations across the Cloud, Software, Application Development and Service channels in Australia, New Zealand and beyond.

We are committed to achieving excellence in the design, development, implementation, systems integration, and support of IT software & services. We are specialists in a wide range of digital solutions including Cloud Computing, Workplace Collaboration, Software Development, Monitoring & Analytics, Data Intelligence, AI, Smarter Payments, IoT and Industrial Solutions.

Our clients are our partners. We work to develop long-lasting relationships over many years to ensure they leverage technology investments to gain true and ongoing benefits with transformative strategic outcomes.

ISW is an independent software vendor, developing and selling a range of work productivity tools, company innovation applications and business process improvement platforms to clients in over 35 countries. We've established our own reseller partnerships globally and continue to create, develop, and support custom-made software solutions for our clients. This proven capability has seen ISW sought out and selected by large multi-nationals worldwide to engage us to deliver complex end-to-end solutions.

ISW has long-standing and strategic partnerships with IBM, Microsoft, Informatica, and most recently HCL, and we continue to deliver market leading solutions in conjunction with other partners such as AWS, panagenda and K-Trick.

With 5 national offices in Australia, 2 European locations and a strategic global partner network, ISW employs an enormous depth of technical expertise within its ranks of consultants, system engineers, software developers, IT specialists and partners.



2.3 About the Ignition Program

ISW has an Ignition Program for a number of our solution offerings. Each Ignition Program involves a brief client engagement (generally 3-5 days) around a mutually agreed use cases to demonstrate the proposed technology and to provide a basis for subsequent development.

For the IDMC Ignition Program, ISW will work with a prospective client to gain an understanding of the existing environment and to identify a suitable use case.

Key Informatica components typically included are:

- 1. Cloud API and Application Integration
- 2. Cloud Data Integration
- 3. Cloud Data Quality

ISW will use the IDMC Ignition Pilot program to demonstrate the necessary capabilities through the use of an initial Implementation of Informatica's Intelligent Data Management Cloud. The pilot will deliver up to 3 interfaces requested by the client. These could leverage:

- Interfaces between flat file, SAAS Systems or other internal databases. Large number of standard connectors involved - <u>https://www.informatica.com/au/products/cloud-integration/connectivity/connectors.html</u>
- 2. The use of APIs or web service calls.

At the completion of the pilot program the client can continue to use the Informatica Org and in many cases, it will extend to become the test or production environment moving forward.



3 Ignition Program Detail

ISW will require access to your systems and resources in order to successfully carry out this program. If the requirements can be addressed before ISW engineers are engaged it will be beneficial to all parties involved.

ISW will likely require:

- 1. Remote access (either direct or via a remote secure connection)
- 2. A server or desktop within the client's infrastructure to install a secure agent (or cloud agents can be utilised)
- 3. Administrative access to that machine. The machine will require access to the internet.
- 4. Accounts with appropriate access for the connectors being tested. If necessary, customer resources can input the credentials for ISW engineers.
 - a. Flat File Locations
 - b. SAAS environment
 - c. Remote application access

3.1 Register and Configure Org & Appropriate Agent

ISW will work with Informatica to register an Organisation in Informatica for the purposes of a pilot program for the business. Access will be provided to the IDMC platform for a period of one month. This system will only store metadata for the organisation – and no business data will pass through this environment at any stage.

3.2 Meet with necessary stakeholders

ISW engineers will meet with the necessary stakeholders to discuss use cases. Access to existing data transfer methods and scripts or examples will be requested.

3.3 Build Connectors, Mappings and transformations

ISW Engineers will configure connectors to the necessary environments and develop the mapping as expected to best demonstrate the capability of IDMC in regards to the use cases provided.

3.4 Testing and Acceptance

ISW Engineers will carry out testing and prepare a demonstration for key business stakeholders.

3.5 Presentation / Demonstration

A presentation will be given to stakeholders discussing the IDMC environment in place, the use cases, and proposed next steps for implementation within the business. This will include licensing estimates which ISW will work closely with Informatica to provide.

Contact ISW on 1800 056 002 or speak to your ISW or Informatica representative today!